Helping you succeed in Europe
Benefit from our network of experienced professionals

If you’re looking to invest in the German-speaking part of Europe, EY can provide you with the assurance, tax, transaction and advisory services you need to make the right decisions. With a network of over 150 experienced Russian-speaking professionals living and working in Germany, Switzerland and Austria, our service bridges the gap of language, culture, regulation and business environment to support your business growth.

As the most globally integrated professional services organization, we pride ourselves on giving you the service you need – in the countries you need it. We make sure native Russian speakers are part of your multilingual team, so that communication is clear and effective. Our professionals have a deep understanding of the European culture and the challenges you face in Germany, Switzerland and Austria, as well as of Russian business, and we are excellently connected. Benefit from our network and informed advice on which to base your investment decisions.

Your close connection to Germany, Switzerland and Austria

We are there to support you with:

- 37 offices
- More than 570 partners
- More than 9,400 people
- International, open-minded and multilingual professionals, who are well connected to local decision-makers. We understand the local business culture and regulatory environment in depth and detail. And we can provide you with critical insights on market opportunities to help you gain the success you are looking for.

“We are familiar with the Russian culture, the people and their mentality, as well as the challenges you face in Europe. Our objective is to support you in achieving your market goals - with our deep business knowledge, our cross-border experience and the passion for building sustainable economic bridges between Europe and Russia.”

Andreas Nendza, Head of Russian Desk GSA
Our Russian Desk GSA: powerful services for a successful business in Europe

Establish your new company in Europe

- Tax-optimized investment structure
- Assistance for application and registration procedures
- Assistance for application for incentives or government subsidies for investment, e.g., education, research and development, European integration projects
- Assistance on legal issues, e.g., immigration, residence and work permits
- Tax compliance services
- Integrity management

Acquire an existing company in Europe

- Market studies and assessments, identification of potential acquisition targets and advice on approaching targets
- Lead advisory support throughout the entire acquisition process
- Capital and debt advisory services
- Full range of due diligence services, including financial, tax, commercial/market, operational/synergies/carve-out, pension and human resources
- Transaction structuring
- Valuation, financial and business modeling
- Post-closing integration
- Legal services, including due diligence and preparation of transaction documents

Expand your business in Europe

- Market entry strategies and business model implementation
- Accounting and annual financial statements (local and international GAAP)
- Preparation of tax returns and support in tax audits
- International tax planning
- Transfer pricing and tax-effective supply chain management
- Payroll calculation
- Import and export taxation and customs clearance
- Corporate performance management
- Cost reduction
- Supply chain and working capital optimization
List your company in Europe

- IPO competence center
- IPO readiness assessment and result report
- IPO destination assessment and analysis
- IPO repair and prepare services
- IPO integrated execution offering
- Capital market cross-border services
- Audit and financial advisory services
- Listing services
- Preparation of tax returns and tax audits

Industry focus

- Automotive
- Cleantech
- Consumer Products
- Financial Services
- Diversified Industrial Products
- Government and Public Sector
- Life Science
- Media and Entertainment
- Mining and Metals
- Oil and Gas
- Power and Utilities
- Private Equity
- Real Estate
- Technology
- Telecommunication
- Transportation and Logistics

Service lines
Andreas Nendza is Partner in Transaction Advisory Services at EY in Hamburg, and has more than 25 years of international experience in Assurance and Transaction Advisory. From 2006 to 2008, he was leading Transaction Advisory Services at EY in Russia and CIS. Since 2009, he has been leading the EY Russian Desk for Germany, Switzerland and Austria (GSA) and works closely with our German-speaking Business Center (GBC) at EY in Moscow.

Olga Ploke has been Director of the EY Russian Desk GSA since 2013. She has over 15 years’ experience in international management and business development for large, complex organizations, both in public and private sectors, as well as in the mid-market segment. Olga is a native Russian speaker, and it is her pleasure to be the first point of contact for Russian and CIS companies choosing to do business in GSA for all the advisory, transaction, tax and assurance services provided by EY.

We can help you to start your investment in Europe on the right foot.
EY is a global leader in assurance, tax, transaction and advisory services. The insights and quality services we deliver help build trust and confidence in the capital markets and in economies the world over. We develop outstanding leaders who team to deliver on our promises to all of our stakeholders. In so doing, we play a critical role in building a better working world for our people, for our clients and for our communities.

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